



Aerospace Industry  
Fixed Price Entry Level  
Business Consulting and Advisory Services

Actionable and Effective Insights  
Tangible & Bankable Results  
At the Right Time and Price



## IFG Advisory and Consulting Entry Level Services

Aerospace companies and technologies rarely sell themselves. They need context, vision, comparisons and actionable strategies.

IFG is here to help you develop insightful context and implement winning plans, transitioning from vision to feasible success, quickly and cost effectively.

- ➔ Would you like to discuss your hard to solve problems? Master Complexity? Succeed over vexing challenges?
- ➔ Do you need to make critical decisions related to the aerospace industry's business, investments, management, media, technology or socio-political dimensions?
- ➔ Do you need expert, time-proven tools to take straightforward, thoughtful, accountable and resolute actions?
- ➔ Do you need high level "connecting of the dots", strategic and relationship roadmaps?

We provide expert knowledge, un-biased insights and sound advice; whether you are an insider, expert, investor, decision maker, executive, even if you are unfamiliar with the aerospace industry.

Book an IFG Advisory and Consulting package and get to experience the results that clients worldwide clamor.

With our insights, and advise, you will have:

- ➔ Awareness and knowledge to make educated investment decisions
- ➔ Added equity and value to their existing investments
- ➔ Chosen lucrative opportunities in aerospace, startups, new technologies
- ➔ Stayed away from uncertain low-success prognosis ventures or unreliable mature and disruptive business models
- ➔ Redefined, restructured and rebranded their businesses, multiplying revenues, earnings and shareholders value
- ➔ Advanced successful roadmaps for enterprise, with political, economic and safety-security-standards gains

IFG is a world's leading private boutique aerospace consultancy inspiring, advising and training top executives and leaders around the world, since 1992.

Book a consulting and advisory package, spend time with one of our experts, with an agenda specifically catered to your needs. You will acquire effective insights into the aerospace industry and acquire useful Aerospace **GAINS**.

An IFG package delivers the following GAINS:

Gain a Crystal Clear and Deep Understanding of the aerospace industry's multi-dimensional fundamentals and drivers.

Acquire Expert Knowledge of the aerospace industry's cycles, opportunities, challenges, cycles and strategic pillars.

Internalize IFG's Objective, Incisive and Unbiased Advice to formulate, validate or solve complex strategic challenges and draft roadmaps

Navigate with confidence through aerospace documentation and data rooms. We will review with you; feasibility studies, investment documents, risk-rewards assumptions, business-financial-commercial plans and others

Set up Roadmaps and Strategic plans with confidence. Whether you are a shareholder, investor, director, executive, political figure, customer or user of the Aerospace industry's products and services.

Aerospace GAINS activities always include insightful discussions and grow to deliver recommendations, planning and execution ready strategies and support

- ➔ Feasibility
- ➔ Go-Forward Strategies
- ➔ Strategic, Business and Financial Plans
- ➔ Business and Economic Development
- ➔ Integrated Sales, Marketing, Promotional and Commercial Services
- ➔ Fund raising and capitalization support
- ➔ Interim executive and board support

## Aerospace Advisory and Consulting Insight, Experience and Knowledge Long Lasting Gains & Results

- Oscar S. Garcia and his associates will spend the right amount of time with you, you will never overpay for unnecessary services
- IFG will deliver oral and/or written, custom tailored expert analysis, actionable insights and results producing action items
- A laser focused day, tailored to your unique requests and specific needs
- Advisory Boards, C-Level executives, investors, public/private, NOG's and PPP decision makers and accountable leaders will benefit from aerospace industry unencumbered and objective expert advice with no learning curve or pre-conceived ideas or judgements
- You and your stakeholders will benefit from high value, bankable and actionable strategies and tactics to tackle the most critical and time sensitive issues
- IFG's advisory and consulting leaders are external experts, and as such will deliver crystal clear advice with objectivity, incisiveness and resolute action plans to augment and maximize your capabilities and strengths
- IFG's packaged advisory and consulting solutions, use proprietary methodology including:
  - Phone, Audio-Visual conferencing and in person immersion in the project
  - Meetings and Executive support at Client's location of choice
  - Executive Briefings, Memorandums and Reports; conclusion, recommendations, and action plans
  - Our work is always actionable and with results management built in tools
- Flat fee packages starting at US\$/€/£750 \* for an initial situational awareness conversation, and tailored to your needs up to 12,500 \*\*



Oscar S. Garcia and his associates look forward to spending time with you.

We are ready to take off, whenever you are.

Call or email Yvette A. Garcia-Bordes at +1-305-904-5182 / [yvettegarcia@interflightglobal.com](mailto:yvettegarcia@interflightglobal.com)

\* Currency based on client location \*\* Depending on case parameters and excluding travel, out of pocket and specific client requested services

## What Some of Our Clients Are Saying

*"IFG's delivery and sharing of insights and critical information in a new area of aviation for our enterprise was above and beyond our expectations. We can perform our feasibility analysis and Joint Ventures with categoric confidence"*

**-Pablo Piedrahita, Director Special Projects**

*"I would like to congratulate you and InterFlight Global Corporation on your outstanding presentations and leadership at the recent San Jose, Costa Rica Aerospace Economic and Financial Workshop."*

**-W.Bryan Smith, Counselor for Commercial Affairs**

*"It was a pleasure to discuss with you the future of Florida's aerospace industry, and I hope to do it again soon. I am grateful to have joined you and to the aerospace industries for the role they have played to boost local economies, increase revenue and create jobs"*

**-The Honorable Charlie Crist, Governor of Florida**

*"IFG's business aviation fundamentals workshop was invaluable for us to understand the industry and its workings as related to our Ultra High Net Worth Royal Family Client's need in Asia. IFG's delivery is fast, efficient with clear, easy to implement insights and recommendations. Well worth the fees."*

**-Jeffrey Nedas, Principal Nedas & Co**

*"We appreciate the advisory services and workshops we have received from IFG. Those services have helped us identify and execute the path we are now on. The steps along that path have not been small"*

**-James Miller, Chairman and Founder, Flight Research Group**

*"Thank you for being a special ambassador, advocate, workshop leader and supporter of Embry-Riddle Aerospace University"*

**-John P. Johnson, President**



## Biography - Oscar S. Garcia, MBA, ATP



Oscar Garcia is the founding Partner, Chairman and CEO of InterFlight Global Corporation (IFG), an international Air and Space Transportation consulting firm in business since 1992. At the firm, he serves clients as a Senior Consultant, Board Advisor and Project Leader in the areas of Private-Public; Economic Development, Strategic Planning, Financing, Sales and Marketing and optimization of Air and Space Transportation Systems and Operations. His business experience ranges from funding startup ventures to designing joint ventures amongst large aerospace conglomerates. His expertise includes, but is not limited to the design, set up, growth and expansion of aerospace companies, their sales and support networks as well as their relevant support Public Boards and Committees.

Oscar Garcia's over twenty-five years of aviation experience reflect his global operational and managerial experience as CEO of InterFlight Global Corporation, Ex CEO of SKW Airlines and OceanBlue Aircraft Leasing Management and Executive and Pilot Cathay Pacific Airways and American Airlines/ Eagle Airlines.

He has served as interim CEO, COO and CMO to enterprise including airlines and aircraft leasing companies and OEM's.

Oscar has operation flight experience as Captain and First Officer as well as instructor pilot in aircraft from General Aviation up to the wide bodies such as Boeing 747-400 and 777-200/300.

Oscar's air and space transportation acumen include experience as a Flight Data Analyst, Flight Planning Analyst and Pilot Recruitment Officer within two major airlines and NASA flight research entities. He is a leader in the areas of standards, safety and security and has chaired Industry and Professional Standards Committees and advisory groups since 1994.

Oscar has been affiliated and an active member of the International Civil Aviation Organization (ICAO), the International Air Transport Association (IATA), National Business Aircraft Association (NBAA), Latin American Air Transport Association (ALTA), Commercial Spaceflight Federation (CSF) and others.

He has acted as an expert witness on behalf of large aerospace corporations and he is a regular aerospace television and print-online media commentator and opinion leader.

### Registrations:

*International Civil Aviation Organization- ICAO- Supplier of Consulting Services and Member of Suborbital Space Transportation Learning Group (2015-Present)*

*US Department of Transportation- Federal Aviation Administration-Office of Commercial Space- Advisor-Commercial Space Transportation Advisory Committee (COMSTAC) Member and Chair of the Standards Working Group (2012-Present)*

*Commercial Spaceflight Federation- Industry Standards Technical Committee Member (2014-Present)*

*Greater Miami Aviation Association (GMAA), Board Director-Committee Chair (2004-Present)*

*Space Florida, Business Development Advisory Committee to the Board (2006-2010)*

*Embry-Riddle Aeronautical University, Industry Advisory Board, College of Business, Alumni Advisory Board to the President and Trustees (2007-Present)*

*FAA Airline Transport Pilot License, rated on B747-400, B777 200/300 and SF340B aircraft and flight experience in a variety of simulators and general aviation aircraft*

*MBA, Embry-Riddle Aeronautical University, 2002*

*B.S. in Applied Science, Specialization in Aviation Technology and Aerospace Engineering, Thomas Edison State College/San Diego State University, 1995*



## IFG Sample of Clients





# InterFlight Global

Intelligent Aviation & Aerospace Solutions



## 20/20 FORESIGHT

SINCE 1992

### AIR & SPACE TRANSPORTATION

Economic & Financial Development  
Strategic & Business Planning  
Market Intelligence  
Research & Forecasting

Advisory  
Brokerage  
Consulting  
Finance

TRUST-EXPERTISE-RESULTS-PROFITS-SUCCESS

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